

PMI Revenue & Productivity Implementation overview

1. GM Welcome call

Introduction to PMI and productivity management, Walkthrough of implementation approach, checklists and MoU.

3. Introduction presentation

Property PMI team receives PMI and project introduction. Training concept presentation. After this Pre-training commences.

5. INDEX +8

On-site date will be confirmed once PMI index is above 8

7. Coaching ON-SITE

BRE Coach comes on-sites, presents the BCA, the mission and performs 1-2-1 Coaching with the PMI team at the property (2-4 days depending on team size)

9. Action plan follow-up 30 days

Weekly contact between the BRE Coach and the PMI property team is carried out to further support the action plan or address any other issues/additional coaching/training needs.

2. Set-up and Integration 30 days

Data collection, technical set-up, system integration

LUMSF starts at technical go live

4. User training 30 days

Walk me basic user training – role based with assignments and tests

End goal – index above 8

6. Business Case Analysis performed

Potential productivity analysis is performed by d2o, per department based on historical performance. Findings presented to GM and MoU goals are finalized

8. Action plan formed

With the support of MoU, an action plan per department and property is formed whilst on-site

10. Project sign-off/handover

Training stage complete, improvements towards MoU goals on the move and agreement of further services if applicable